

## A Conceptual Model for Electronic Document and Records Management System Adoption in Malaysian Public Sector

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**Abstract**— The government has spent a large amount of fortune in ascertaining that their information management practice meets the widely accepted standards of practice for enhancing the systematic, speedy, effective and efficient information service delivery. The rapid development of ICT has urged the public sector to shift their operations from manual to electronic system-based in handling the information-related works. Electronic Document and Records Management System (EDRMS) is one of the systems to be considered. However, the adoption rate of such a system is exceptionally below satisfaction due to users are not keen on using it. In this paper, the factors which influence the decision on whether EDRMS should be adopted or otherwise are identified. A qualitative study involving a critical review of the related literature in the area and interviews were employed. The interviews involve EDRMS experts from the Malaysian Administrative Modernisation and Management Planning Unit (MAMPU) and the National Archive of Malaysia (NAM). There are 14 factors identified as impacting the decision to adopt EDRMS offered by the Technology Adoption Theories and the literature review. However, only ten factors were considered being validated and ranked by the selected experts. A new conceptual model for EDRMS adoption in Malaysian public sector was then constructed as the outcome of the study.

**Keywords**— electronic document and records management system (EDRMS); EDRMS adoption; public sector; information management system.

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### I. INTRODUCTION

Most public-sector organizations around the world do implement EDRMS to enhance the organization's document management and organizational efficiencies, in addition to meeting the established legal and regulatory requirements [1]. EDRMS has been recognized for its benefits in improving the efficiency and transparency of service delivery, accountability in decision-making and cost-effectiveness. However, the success of such an initiative in the public sector is limited and below satisfactory [2]–[4]. Case studies have found that despite various efforts has been taken by the organization, the rate of adoption of this system is still disappointing [5]. The technology adoption largely influences the implementation of EDRMS in the public sector at the individual level [3]. Low EDRMS adoption rates among individual users could lead to unproductive electronic document and records management since users prefer the manual management over the system [6].

The public sector in Malaysia is also experiencing difficulties in implementing the EDRMS initiative. This was asserted by [7] who revealed that most ICT-related projects adoption in the public organizations had not been proven successful. In a preliminary study carried out by these

authors, until August 2017, the number of users who consistently use EDRMS in 48 agencies was only 12,442 which represent 57 percent of the total number of users [8]. Low adoption is among the primary contributing factor to this unsatisfactory situation. Users reject using EDRMS purely due to ignorant of the benefits of the systems and incompetency in knowledge and skill for operating the system.

A roundtable discussion by the Information Governance Laboratory of the Universiti Kebangsaan Malaysia held on April 04, 2017 involving public sector and academic institutions states that user rejection is one of the pertinent issues to be given attention about the adoption and implementation of EDRMS. Additionally, lack of implementation policies, superior management support, and monitoring are among the fundamental factors in determining whether to adopt EDRMS or otherwise

An analysis of the EDRMS adoption models and frameworks from previous studies has discovered that most of these models and frameworks based on organizational perspectives [9]. Not many studies have been undertaken from the individual's perspective (i.e., the system users). Thus, it is timely to investigate the factors influencing the user's adoption to address the issue of technology rejection

and the effectiveness of EDRMS implementation strategy [10]. Past studies also confine the adoption of EDRMS which involve only a single organization such as research conducted at the Portuguese Municipal Council [11]. It is suggested that more research should be carried out by various organizations to obtain more comprehensive results [5]. In this regard, this study involves 27 organizations at the ministry level in the Malaysian public sector.

The theory or model application in a particular context might be different if applied to a different context [12]. The importance of the factors influencing the adoption of EDRMS also depends on the background of the context being studied while some factors need integration. It is unlikely that a universal and general EDRMS adoption model can be created owing to differences in the context, environment, function, goals, and service organizations [5]. Hence, this study identifies and integrates factors influencing the adoption of EDRMS that are appropriate for the context of the study, which is the Malaysian public sector.

From the user's perspective, some studies report the cause of adoption failures such as lack of computer skills, improper attitude towards technological advancement, inadequate change management programs, and lack of confidence and trust in adopting the EDRMS. Additionally, the execution of EDRMS is dependable on the embracement of technology at both levels, i.e., the individual and organizational. Nonetheless, only a handful of studies has been performed at the individual level. Thus, user behavior towards the adoption of the system needs to be identified to ensure the system is optimally used and benefits the organization [10].

Based on the above ideas, these authors aim to scrutinize the contributing factors that rule the verdict either to take up EDRMS among individuals (i.e., system users) and then succeeded by constructing an appropriate conceptual model. Bearing this in mind, it is hoped that the system would assist the public sector (1) in comprehending the factors influencing the adoption of the endeavors among users (2) thence develop procedures, policies, and appropriate acts to ascertain that users are willing and looking forward to adopting the system. Such an effort is believed to increase the rate of adopting EDRMS in the public sector.

## II. MATERIAL AND METHOD

### A. Theory Selection

Both theories and models in previous research have given resourceful information and serve as the good basis for examining the factors affecting the adoption of technology. The commonly used models are such as Diffusion of Innovation (DOI), Unified Theory of Acceptance and Use of Technology (UTAUT), Technology Acceptance Model (TAM), whilst Theory of Reasoned Action (TRA), and Theory of Planned Behaviour (TPB) [13] are example of the popularly used theories. The UTAUT model and Information System Success Model (ISSM) by DeLone–McLean are adopted to serve as the underpinning theories for the study. The justification for selecting these models is explained in the next section.

1) *The Unified Theory of Acceptance and Use of Technology (UTAUT)*: A total of 8 different acceptance models were analyzed before establishing the UTAUT model [13]. These models comprises of Motivational Model (MM), Theory of Planned Behaviour (TPB), Theory of Reasoned Action (TRA), Technology Acceptance Model (TAM), the combined TAM-and-TPB model (C-TAM-TPB), Model of PC Utilisation (MPCU), and a model founded from Social Cognitive Theory (SCT) and a model founded from Innovation Diffusion Theory (IDT).

The UTAUT model incorporates 32 variables which were withdrawn from the eight models. These variables were then downscaled to four variables only namely the effort expectancy, performance expectancy, facilitating conditions, and social influence. This study chose the UTAUT model since it is capable of improving the technology adoption predictive efficiency as much as 70%. Such efficacy is only possible if the factors and the moderating factors are merged. This signifies that UTAUT is superior to TAM where the latter can only predict up to 30%, while other models can only predict from 17% to 53% [13].

Furthermore, UTAUT was employed as it offers a better comprehension of behavioral intention in employing new technologies [5]. In addition to that, UTAUT is globally accepted in the information system adoption in public sectors, not to mention New Zealand [14], Turkey [15], Botswana [10], Tanzania [16], and Yemen [6]. Studies have proven the validity, stability, and viability of UTAUT [17][6]. As such, the choice of using the UTAUT model in the present study seems justifiable. Figure 1 depicts the adopted UTAUT model.

The original UTAUT model consists of four moderators comprises of gender, age, experience, and voluntariness of use as the moderator effect. The experience was not taken into account since it is cross-sectional which is appropriate for longitudinal research. [13]. Public sectors are expected to utilize the system despite the absence of written directives. There is no definitive statement documenting the acts to be taken should users refusing the system. Hence, voluntariness of use is irrelevant in this study since the system is compulsory to all users in the Malaysian public sector. Apart from that, gender and age could impose a significant effect on EDRMS usage and thus, were deliberated for inclusion.

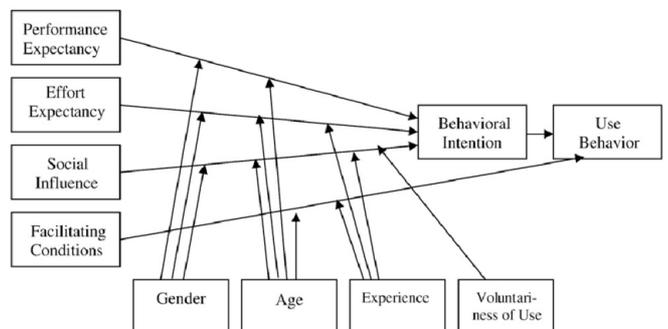


Fig. 1: UTAUT model

2) *DeLone–McLean Information System Success Model (ISSM)*

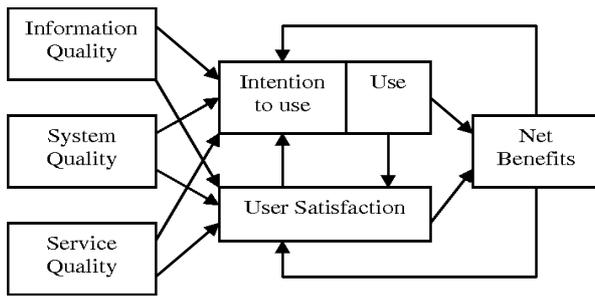


Fig. 2: DeLone–McLean Information System Success Model

The factors from ISSM are proposed in this study to define EDRMS capabilities from different angles [18] as shown in Figure 2. Among the strengths of the ISSM are its parsimony and its explanation of both causal relationships and the process among the construct. Even though DeLone

and McLean [19] state that the most suitable variable to measure information system success is the system usage, but the intention to use (adoption) also plays an essential role of the system’s success since psychologically, users will use the system if they have an intention to do so. The DeLone–McLean ISSM was initially developed to measure the success of the system, but later it has been extended to predict usage behavior, primarily because the model explains the causal relationship between the usage and other dimensions of IS success [20].

*B. Factors Influencing EDRMS Adoption*

The literature has yielded 14 factors, which have influenced the adoption of EDRMS in the public sector. Four factors were adapted from the UTAUT model, three factors from the DeLone–McLean ISSM and another six factors from the literature. Table 1 provides the descriptions and sources of the factors.

TABLE I  
FACTORS INFLUENCING EDRMS ADOPTION

| No. | Construct                  | Operational Definition   | Source(s)             |
|-----|----------------------------|--|-----------------------|
| 1   | Performance Expectancy     | The degree to which individuals believe that EDRMS can help improve job performance  | [3], [13], [21]       |
| 2   | Effort Expectancy          | The degree of ease associated with EDRMS use   | [3], [13], [21], [22] |
| 3   | Social Influence           | Individuals can be influenced by the attitudes and behaviors of other individuals and vice versa   | [3], [13], [21]       |
| 4   | Facilitating Conditions    | The implications of organizational and technical infrastructure in supporting EDRMS use, such as user’s ability, knowledge, and resources (e.g., training)   | [3], [13], [21]       |
| 5   | System Quality             | Quality features that should be available on EDRMS: easy to use, user-friendly, stable, and good response time   | [6]                   |
| 6   | Information Quality        | EDRMS capability to provide accurate, up-to-date, adequate, and relevant information   | [23], [24]            |
| 7   | Service Quality            | The support received by the users from the EDRMS implementation team and the organization’s ICT support team   | [6]                   |
| 8   | Perceived Value of Records | The user’s belief that knowledge artifacts (e.g., written documents, letters, emails, etc.) are valuable and are worthy to be stored   | [14]                  |
| 9   | Top Management Support     | The top management understanding level concerning the IS function’s importance, the devotion of support and time to the EDRMS initiative in proportion to its budget and potential, and review of the strategy and results | [6]                   |
| 10  | Training                   | The importance of providing training to users in the organization to increase the level of awareness and skills in managing EDRMS  | [25]                  |
| 11  | Financial Support          | The financial support for the requirements of EDRMS  | [6]                   |
| 12  | Policy                     | The user’s belief that the policy can provide a way or manner of action selected from various alternatives to guide and determine current and future decisions   | [25], [26]            |
| 13  | Security                   | The user’s belief that the use of technology can ensure the safety of documents and records  | [14], [25]            |

Extensive literature review revolving around the EDRMS implementation in the public sector was executed followed by semi-structured interviews. The former technique has outlined a research question, i.e., “What factors influence the adoption of EDRMS in the public sector?” Searches were conducted using strings such as “EDRMS adoption,” “UTAUT model,” “Information System Success Model,” “information management system,” and “public sector,” in

various online databases (ACM, Emerald, Science Direct, IEEE, and Google Scholar).

A total of ten experts (six from MAMPU and four from NAM) were involved in the interview. These two agencies were selected owing to the role they played as the leading agencies in executing the implementation of EDRMS. The criteria for choosing these experts are such as their roles, experience, involvement in the development,



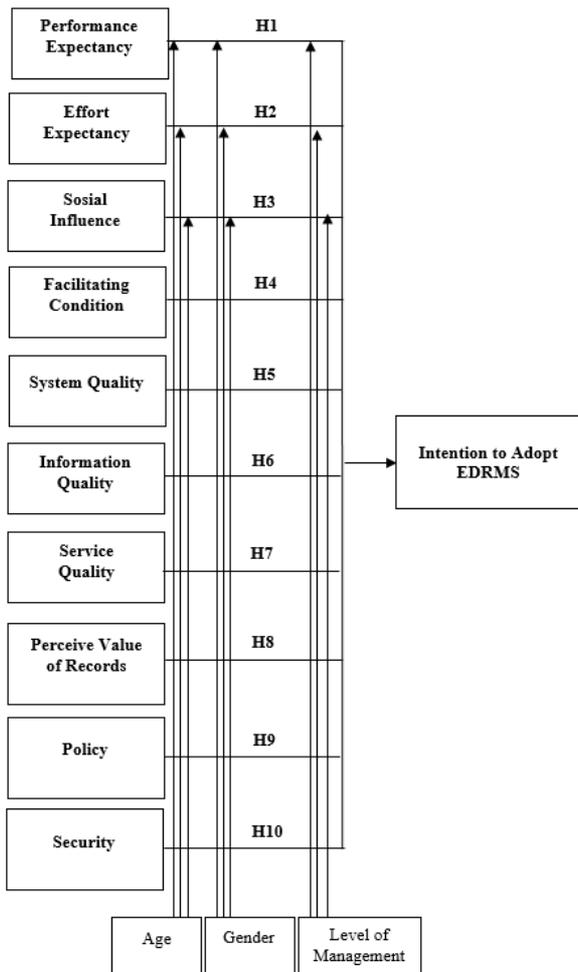


Fig. 3: Proposed Conceptual Model

The description and proposed hypothesis (H) to be tested for each factor in the conceptual model are as follows:

1) *Performance Expectancy*: Also referred to as “perceived usefulness” [13], many users regard a new system as troublesome but do not affect their work performance. Users may choose to adopt or reject a technology depending on their assumptions on how good the technology can facilitate and simplified their job [22]. H1: Performance Expectancy effect positively on Intention to Adopt EDRMS and is moderated by Age, Gender, and Level of Management.

2) *Effort Expectancy*: The term *effort expectancy* is also referred to as “perceived ease of use”, this factor was accounted for the perceived effort amount that person requires to spend to learn, understand, and operate EDRMS [13]. H2: Effort Expectancy effect positively on Intention to Adopt EDRMS and is moderated by Age, Gender, and Level of Management.

3) *Social Influence*: Social influence indicates environmental factors, such as the resolution of superiors, colleagues, friends, or relatives, on user’s behavior [13]. Such a resolution would impact the user’s intention in adopting EDRMS. H3: Social Influence effect positively on Intention to Adopt EDRMS and is moderated by Age, Gender, and Level of Management.

4) *Facilitating Condition*: Facilitating conditions represents the effects of organizational and technical infrastructure in substantiating the EDRMS utilization [22]. Previous research by [28] reports that the factors affecting users appreciation of a system are by (1) countering their resistance and easing their worries, (2) providing adequate training (3) full support from the top management and (4) provide an efficient and effective system. H4: Facilitating Condition effect positively on Intention to Adopt EDRMS.

5) *System Quality*: System quality is related to the quality of the information system (IS) processing, including software and data components [19]. A good system of quality allows users to access and gather information quickly. It can influence the user’s trust in adopting the system and assuming the system is always available [29]. In this regard, the quality of EDRMS is critical to ensure that the success of the system will save their time and effort [23]. H5: System Quality effect positively on Intention to Adopt EDRMS.

6) *Information Quality*: Information quality is a high-value property of information perceived by users. The information characteristics include user specifications, requirements, and expectations [16]. It is related to the system adoption, whereby an information system with high-quality contents will increase the user’s interest in adopting the system [16]. System developers need to collaborate and obtain feedback from users to ensure that the system requirements have been met and the quality of the information is complied. H6: Information Quality effect positively on Intention to Adopt EDRMS.

7) *Service Quality*: Service quality is a good, accurate and reliable service performance promised by the organization and trustworthy is the top feature for system service quality. Service quality is significantly related to intention towards the adoption of EDRMS [23]. H7: Service Quality effect positively on Intention to Adopt EDRMS.

8) *Perceived Value of Records*: Perceived value of records is translated as “a user’s belief that knowledge artifacts (e.g., letters, emails or written documents, etc.) have high-value beyond the current application and are worthy to be maintained and stored for the future” [14]. Users with a higher perceived value of records will view the entire activity as worthy of their effort and time, thus increasing their momentum to keep on using the system. H8: Perceived Value of Records effect positively on Intention to Adopt EDRMS

9) *Policy*: The policy’s objective is to create and manage trustworthy, authentic and usable records for supporting the business functions and activities if required [26]. The policy positively influences the technology adoption and provides a conducive environment to a proper records management [6]. On the other hand, the lack of records management policy would negatively affect the organization’s accountability. It is difficult to assure and seek the commitment from the organization to comply with the records management standards and meet the legal requirements. Organisations need to establish and promote records management policy for the invention and governance of original, dependable, comprehensive, and functional records that can reinforce business activities and

influence the users to employ the system [26].H9: Policy effect positively on Intention to Adopt EDRMS.

10) *Security*: Security is one of the fundamental constructs in the implementation of electronic records initiative. Organisations have to give priority to the security of electronic records [14]. Consumers are willing to adopt EDRMS given that security is ensured [6]. Particular attention should also be given to information that is vital to the national security, information that can maintain the public's trust in the government, and also information for securing critical government functions. H10: Security effect positively on Intention to Adopt EDRMS.

#### IV. CONCLUSIONS

As the result of implementing EDRMS, the Malaysian public sector has been able to improve records management services and thus, improve the efficiency of the work processes. These, in turn, has led to higher user satisfaction, improved government transparency, and significant reductions in operating costs. Therefore, the panel of experts has also shown their interest and has encouraged cooperation to be given to this study as it recognizes the importance of EDRMS initiatives to the public sector.

The study has constructed a conceptual model which is suitable for investigating the factors affecting the adoption of EDRMS in the public sector. However, the proposed model was constructed by relying upon the literature review, which has its limitations. The proposed model has yet to be taken for validation and reliability test before its adoption by the public sector for embarking on EDRMS.

Upon being validated by the selected experts, ten factors affecting the adoption of EDRMS by the Malaysian public sector are suggested. Four factors were taken from the main UTAUT model while another six factors were obtained from the combination of information system success model and literature review. Performance expectancy, effort expectancy, and system quality are recognized as critical factors in influencing EDRMS adoption in the Malaysian public sector.

Level of management is a factor which is rarely mentioned in previous studies but has been found significant by the experts who then proposed these factors should be added as the moderator in the proposed conceptual model which is expected to moderate the performance expectancy, effort expectancy, and social influence.

All the identified factors should be considered for the development of policy for EDRMS utilization in the Malaysian public sector.

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